

Small Business? Disabled Veteran Business Enterprise?



CalPERS wants your business!

CalPERS
Business
Connection



The CalPERS Business Connection —

Connecting your business to ours!

The CalPERS Business Connection —

Your Small Business & Disabled Veteran Business Enterprise advocate!

The CalPERS Business Connection is your key to conducting business with CalPERS. Every year CalPERS purchases millions of dollars worth of goods and services from businesses large and small. The CalPERS Business Connection helps Small Businesses (SBs) and Disabled Veteran Business Enterprises (DVBES) successfully participate in CalPERS contracting opportunities.

We can put your business information into the hands of key CalPERS decision-makers and purchasers; assist you with the State SB/DVBE Certification process; answer your questions — even link you to “prime” or “sub” contractors. We make the “connection” between qualified businesses and the CalPERS programs that need your goods or services.



The CalPERS Business Connection —
We're here for you!

How to do business with CalPERS

Learn about the CalPERS contract solicitation process and the policies that govern our contracting. To get started, visit our Web site, www.calpers.ca.gov, and select the “For Business Partners” link. There you will find a wealth of information.

Types of CalPERS Contracts

Discover the wide variety of goods and services CalPERS awards contracts for.

- Personal Services and Consulting Contracts: Includes graphic design, mailing services, printing, and much more.
- Goods Procurement: CalPERS continuously purchases office supplies, computer supplies, promotional sundries, and more.
- Information Technology: CalPERS obtains information technology-related services and products through our Vendor Pool Program and competitive bid process. Call (916) 795-0206, or e-mail ossdvendorpool@calpers.ca.gov to learn more.

Available Business Opportunities

Learn about our current solicitations online and register to receive CalPERS eBusiness Alerts directly to your e-mailbox when new solicitation information is posted.

Upcoming Business Opportunities

Be in-the-know about CalPERS future business needs.

The CalPERS “eBusiness Partner” Program

Become a registered CalPERS eBusiness Partner and gain access to the most current online information and solicitation documents.

CalPERS Internal Vendor List

The CalPERS Business Connection also maintains an internal vendor list — call (916) 795-3847 and register your business so our staff can find you when formal solicitations are not required.



State Certification

Good for you, good for us, and good for business!

The Small Business and Disabled Veteran Business Enterprise State Certification Programs were established to increase business opportunities for SBs and DVBEs with California State offices, such as CalPERS.

Small Businesses and DVBEs certified through the Department of General Services' Office of Small Business and DVBE Certification qualify for:

- Invoice payment within 45 days
- Higher interest penalties for late undisputed invoice payments under the Prompt Payment Act
- Business networking opportunities and greater visibility via the DGS' *Online Certified Firm Profile*. See their Web site at www.getcertified.dgs.ca.gov.

Certified SBs also qualify for a 5 percent bidding preference, and DVBEs may qualify for additional benefits. Best of all, incentives exist to encourage State agencies to use certified SBs and DVBEs — increasing your business opportunities!

Market your business to us

Take advantage of the CalPERS Business Connection!



CalPERS
Business
Connection
Your Single-Source for CalPERS Contracts

CONNECTING YOUR BUSINESS TO OUR BUSINESS

Visit our Web site at www.calpers.ca.gov, e-mail us at calpers_business_connection@calpers.ca.gov, or call us at (916) 795-3847.



CalPERS is committed to doing business with *Small Businesses and Disabled Veteran Business Enterprises*

CalPERS recognizes the significant contributions Small Businesses and Disabled Veteran Business Enterprises make to California's economy. Ninety-five percent of California businesses are small businesses, and together they employ more than half of California's workforce.



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CalPERS worked in conjunction with small businesses to design and print this brochure.

